



ACTIA® Press Release

Toulouse, 13 November 2014, 7 am



PRESS RELEASE

Key figures

2013 turnover:
€ 303.7 million
2,750 employees
*including 600 engineers
& technicians*
15 countries
62 % of turnover generated
outside France

ABOUT ACTIA®

ACTIA® is an international group based in Toulouse that specialises in high added value electronic on-board systems for vehicles and the telecommunications market.

Find and register to receive information about the Group on:
www.actiagroup.com

*Number of shares: 20,099,941
NYSE Euronext C
ISIN FR0000076655
Mnemonic: ATI
Reuters: MRSP.PA
Bloomberg: AIELF:FP*

*CAC PME
CAC Small
CAC Mid & Small*

Q3 2014 turnover: + 13.5 %

Annual growth target raised

Consolidated turnover in € millions	2014	2013	Var.
Q1	76.7	67.0	+ 14.5 %
Q2	87.1	78.7	+ 10.7 %
Q3	83.3	72.0	+ 15.7 %
Of which; Automotive	72.8	64.5	+ 12.8 %
Telecommunications	10.5	7.5	+ 40.0 %
9 month total	247.1	217.7	+ 13.5 %
Of which; Automotive	216.7	195.5	+ 10.8 %
Telecommunications	30.4	22.1	+ 37.4 %

Unaudited figures

In Q3 2014, ACTIA Group continued its positive trend with turnover of € 83.3 million, up by 15.7 % in comparison to Q3 of the previous year.

As at 30 September 2014, cumulative sales for the first 9 months stood at € 247.1 million, representing growth of 13.5 % in relation to the same period in 2013.

The Automotive Division benefitted from the success of the latest innovations made to its products, especially the on-board systems, which have helped to generate further repeat business. With a quarterly turnover of € 72.8 million, up by 12.8 % in comparison to Q3 2013, the Group's leading division is now enjoying steady growth. Cumulative sales over the first 9 months of 2014 reached € 216.7 million, an improvement of 10.8 % over the same period in 2013.

Over the quarter, the business of the Telecommunications Division showed significant progress of 40.0 % to achieve turnover of € 10.5 million, due to a large extent to exceptional income from military procurement contracts. The cumulative turnover for the division as at 30 September 2014 stood at € 30.4 million, equivalent to 12.3 % of the total business.

Outlook: further raising of the annual growth target

In view of a very high like for like basis of comparison for the Telecoms business, turnover in Q4 is expected to be similar to the figure for Q4 2013. However, in view of the performance of the business over the first 9 months of the financial year, it is reasonable for ACTIA Group to forecast turnover for the full 2014 year of approximately € 330 million, meaning an annual rate of growth greater than the original objective of 8 % announced in August.

As of 17 November 2014, ACTIA Group will become one of the 150 companies quoted on the Euronext[®] PEA-PME 150 index, an index devoted exclusively to businesses which are eligible for the PEA-PME share based savings scheme for Small and Medium sized Enterprises.

Next press release

Q4 2014 Turnover

Thursday, 12 February 2015

To be released prior to opening of the Paris Stock Exchange at 7 am

**PRESS
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