



ACTIA® Press Release

Toulouse, 14 November 2013, 7 am



**PRESS  
RELEASE**

**Key figures**

2012 turnover: € 289.1  
 2,750 employees, of whom 520 engineers & technicians  
 15 countries  
 57 % of turnover generated outside France

**Record levels of business for Q3**

Both business divisions contributing to Group growth

Consolidated turnover in € millions	2013	2012	Var.
1 <sup>st</sup> quarter	67.0	75.5	- 11.3 %
2 <sup>nd</sup> quarter	78.7	70.2	+ 12.0 %
3 <sup>rd</sup> quarter	72.0	64.4	+ 11.8 %
<i>Of which: Automotive</i>	64.5	58.6	+ 10.0 %
<i>Telecommunications</i>	7.5	5.8	+ 30.3 %
9 months total	217.7	210.1	+ 3.6 %
<i>Of which: Automotive</i>	195.5	190.3	+ 2.7 %
<i>Telecommunications</i>	22.1	19.8	+ 11.8 %

Unaudited figures

In the third quarter 2013, ACTIA Group achieved an increase in revenues of 11.8 % compared to the same period in 2012, thanks to a positive trend in both business divisions and a favourable basis of comparison.

Year to date as at 30 September 2013, revenues at ACTIA Group were up by 3.6 % compared to 2012.

Sales achieved by the international subsidiaries, driven mainly by the performance of the German, Swedish and American entities, progressed by 12.9 % and together now represent 47.5 % of total turnover as opposed to 43.6 % as at 30 September 2012. International customers now account for 62.3 % of the Group's overall business.

Both business divisions have contributed to ACTIA Group's growth over the last quarter:

The Automotive Division achieved revenue growth of 10.0 % thanks to the momentum built up by the new generation of on-board systems and the high levels of recurrent business with existing customers. After a slightly slow start to the financial year, the division has achieved year to date turnover of € 195.5 million over the first 9 months of 2013, an increase of 2.7 % compared to the same period in 2012.

**A PROPOS D'ACTIA®**

ACTIA® is an international group based in Toulouse, specialising in high added value, on-board electronic systems for the automobile and telecommunications markets.

With its customer oriented strategy, based on quality and innovation, the Group is currently a leader in its core business for vehicles manufactured in small and medium sized production runs. From components to systems and systems to networks, ACTIA Group takes an integrated and differentiated approach to meet the challenges posed by modern travel; safety, the environment and connectivity.

The Telecommunications Division, with the benefit of an order book that has been filled by long term projects, has shown strong growth. Turnover for this business division was up by 30.3 % over the third quarter 2013 and by 11.8 % over the first 9 months of the financial year compared to 2012.

### Outlook

With the business moving in the right direction and a healthy order book, ACTIA Group expects 2013 turnover to be well ahead of 2012 for the full year, despite an economic climate that continues to show signs of fragility.

# PRESS CONTACTS

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### Next Press Release

### 2013 Turnover

**Wednesday 12 February 2014**

To be released before opening of the Paris stock exchange at 7 am

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on:*

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