

## PRESS RELEASE

### Strong growth continues in Q3 2011: + 30.6 %

#### About ACTIA GROUP

A Toulouse based Group with global presence, ACTIA is specialised in high added value electronic equipment, destined for the vehicle and telecommunications markets.

With a strategy based on innovation, quality and competitiveness, the Group is today a leader in automobile diagnostics and in on-board systems for the niche markets for vehicles with small or medium sized production runs (buses, coaches, HGV's and specialist vehicles...) as well as in hertzian transmission.

As at 30/06/11 ACTIA GROUP employed more than 2,700 people across 15 countries, of whom more than 500 in R&D and more than 50 % of its revenues are generated outside France.

To view or receive any information about the Group register at:

[www.actiagroup.com](http://www.actiagroup.com)

Number of shares: 20,099,941

NYSE Euronext C

ISIN FR0000076655

Mnemonic: ATI

Reuters: MRSP.PA

Bloomberg: AIELF:FP

Consolidated turnover in € millions	2011	2010	Var.
1 <sup>st</sup> quarter	62.0	57.1	+ 8.6 %
2 <sup>nd</sup> quarter	81.4	60.9	+ 33.8 %
3 <sup>rd</sup> quarter	71.5	54.7	+ 30.6 %
<i>Of which; Automotive</i>	63.5	49.7	+ 27.9 %
<i>Telecommunications</i>	7.9	5.0	+ 57.2 %
<b>TOTAL 9 months</b>	<b>214.9</b>	<b>172.7</b>	<b>+ 24.5 %</b>
<i>Of which; Automotive</i>	191.1	153.1	+ 24.8 %
<i>Telecommunications</i>	23.8	19.6	+ 21.5 %

Unaudited figures

During the 3<sup>rd</sup> quarter 2011 **ACTIA GROUP** again achieved strong growth thanks to the dynamic performance of the **AUTOMOTIVE** division and a favourable comparable basis for the **TELECOMMUNICATIONS** division.

#### Results by sector

Turnover for the 3<sup>rd</sup> quarter 2011 reached € 71.5 million, an increase of 30.6 %, which brought total turnover for the 9 month period to € 214.9 million, an improvement of 24.5 % as compared to the same period in 2010.

The results achieved by the overseas subsidiaries made a significant contribution to the improved figures with an increase of 45.3 % in the 3<sup>rd</sup> quarter, due in particular to the sales performance of **ACTIA AUTOMOTIVE** products and services. The proportion of the total sales achieved by these subsidiaries represented 46.4 % of consolidated turnover for the first 9 months of the year.



The business of the **AUTOMOTIVE** division represents 88.9 % of Group turnover. During the period the division began production of the chain drive for the electric vehicle developed by Bolloré and expanded the services provided to a European automobile manufacturer.

Quarterly turnover for the **AUTOMOTIVE** division thus grew by 27.9 % to reach € 63.5 million, as opposed to € 49.7 million for the 3<sup>rd</sup> quarter 2010.

Quarterly turnover for the **TELECOMMUNICATIONS** division in the 3<sup>rd</sup> quarter 2011 reached € 7.9 million, which, compared to the 3<sup>rd</sup> quarter 2010, the period the most affected by the slowdown in Broadcasting and delays in military procurement programmes, represents an improvement of 57.2 %. The restructuring plan undertaken at end 2010 should ensure that this division is profitable in 2011.

### **Financing**

In the 3<sup>rd</sup> quarter 2011 **ACTIA GROUP** raised with its partner banks the planned funding necessary to ensure the required level of investments in R&D for the period.

### **Outlook**

**ACTIA GROUP** confirms that the turnover objective for the full year remains at € 285 million, with a final quarter comparable to the 4<sup>th</sup> quarter 2010, which was itself a strong period.

#### **Press contacts**

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#### **Next press release**

#### **Q4 2011 turnover**

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Paris Stock Exchange at 7 am