

# ACTIELEC

## Technologies

## Continued growth in 3<sup>rd</sup> quarter of 2004

## Sales up by 13.4% in the first 9 months of the year

ACTIELEC Technologies, which specialises in electronic systems for the collection, processing and transfer of information, is a leader on the buoyant markets of automotive electronic diagnosis, image and sound distribution and microwave communications (digital TV and radio rebroadcasting).

The Group actively develops products for new niche markets and is present in 15 countries.

Keep up to date with the latest information on the Group, by registering at the following address:  
[www.actielec.com](http://www.actielec.com)



Number of  
outstanding shares:  
19,028,208

ISIN : FR0000076655-AT1  
BSA : FR0010121061-ATIBS

Reuters : MRSP.PA  
Bloomberg : AIELF

Sales rose 3.9% to EUR 50 million in the third quarter of 2004 due to a recovery in growth in the Telecommunications division (+33.1%), where orders made during the second quarter were postponed to the third quarter. Sales were stable in the Automotive division, after the strong performance seen in the first half of the year (+24.2%).

Quarterly sales (in thousands of euros)	Q3 2003	Q4 2004	Change
Automotive	38,958	37,759	-3,1%
Telecommunications	9,227	12,284	+33,1%
<b>TOTAL</b>	<b>48,185</b>	<b>50,043</b>	<b>+3,9%</b>

Sales for the first nine months of the year rose 13.4% to EUR 155.1 million. The Automotive division accounted for 81% of sales and the Telecommunications division for 19%.

Compound sales (in thousands of euros)	First 9 months of 2003	First 9 months of 2004	Change
Automotive	110,369	126,475	+14,6%
Telecommunications	26,368	28,615	+8,5%
<b>TOTAL</b>	<b>136,737</b>	<b>155,090</b>	<b>+13,4%</b>

At the end of September, the Group was on track to meet its full-year sales target of EUR 220 million, an increase of 11%, as the fourth quarter is traditionally the busiest period for the Telecommunications division.

Following the issue of ABSEANE (shares with an attached option to buy existing shares and/or to subscribe to new shares) on October 15, 2004, 1,875,000 new shares with warrants were created, representing a capital increase of EUR 6.3 million.

**Next financial figures: 4<sup>th</sup> quarter sales in the week of February 7, 2005.**



If you would like to receive financial information about Actielec Technologies by e-mail, contact: [www.equityinfos.com](http://www.equityinfos.com)

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