



**PRESS
RELEASE**

Q1 2013 turnover € 67.0 million

- High like for like figures

Confirmation of objective for the year

Consolidated turnover in € millions	2013	2012	Var. 2013/2012	2011
1 st quarter	67.0	75.5	- 11.3 %	62.0
Of which; Automotive	59.5	69.4	- 14.3 %	55.9
Telecommunications	7.5	6.1	+ 22.9 %	6.1

Unaudited figures

In Q1 2013, **ACTIA Group** generated revenues of € 67.0 million, down by 11.3 % as compared to a first quarter 2012 that had shown considerable growth (+ 21.8 %), due mainly to exceptionally good sales and a positive period for the production of electronic vehicles.

Over the quarter, the turnover contributed by the overseas subsidiaries grew by 2.4 % and stood at 46.3 % of the total business.

Trends for the businesses of the Group's two divisions were somewhat different.

The **Automotive Division**, which represents 88.7 % of the Group's total business, ended the quarter with turnover of € 59.5 million, down by 14.3 % compared to a first quarter in 2012 that had shown strong growth (+ 24.1 %). There were two principal underlying factors behind the figures:

1. Excluding the exceptional revenues linked to the delivery of supplies on behalf of a customer as part of an overall agreement (€ 3.4 million in Q1 2012), the decrease was limited to - 11.1 %,
2. The production of electronic vehicles is typically subject to irregular order patterns. During Q1 2013, the **Automotive Division** did not benefit from the production of electronic vehicles (vs. € 7.4 million in Q1 2012), but it will do so in H2 2013.

Excluding these two items, turnover for the **Automotive Division** in Q1 2013 was stable.

Key figures

- 2012 turnover: € 289.1
- 2,750 employees including 520 engineers & technicians
- 15 countries
- 57 % of revenues outside France

ABOUT ACTIA®

ACTIA® is an international group based in Toulouse, and specialising in high added value, on-board electronic systems for the automobile and telecommunications markets.

Due to its strategy, which is based on quality and innovation and is resolutely customer focused, the Group is currently the leader in its core business for vehicles manufactured in small and medium sized production runs. From components to systems and systems to networks, ACTIA Group takes an integrated and differentiated approach towards meeting the challenges of mobility, which are safety, the environment and connectivity.

The **Telecommunications Division** enjoyed a particularly dynamic Q1 2013 with turnover of € 7.5 million, up by 22.9 % as compared to Q1 2012. This performance was driven by renewed uptake in procurement for the military and orders for mobile telephone infrastructure items.

Outlook reconfirmed

In spite of a particularly difficult economic environment, **ACTIA Group's** order book remains at a robust level thanks to an ever more innovative product range.

The Group therefore reconfirms its objective of stable revenues in 2013.

Loan covenants

The Group has requested dispensation from certain partner banks concerning the breach of some covenants booked as at 31 December 2012. Their answers are expected during the course of 2013 at the time of renewal of lines of credit with the banks.

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Next press release

Q2 2013 Turnover

Friday 2 August 2013

To be released before opening of the Paris stock
exchange at 7 am

*Find and register to receive
information about the Group
on:*

www.actiagroup.com

*Number of shares: 20,099,941
NYSE Euronext C
ISIN FR0000076655
Mnemonic: ATI
Reuters: MRSP.PA
Bloomberg: AIELF:FP*