



ACTIA® Press release

Toulouse, 10 May 2012 at 7 am

PRESS RELEASE

Turnover up by 21.8 % in Q1 2012

| Consolidated turnover in € millions | 2012 | 2011 | Variance |
|-------------------------------------|------|------|----------|
| 1 st quarter | 75.5 | 62.0 | + 21.8 % |
| Of which; Automotive | 69.4 | 55.9 | + 24.1 % |
| Telecommunications | 6.1 | 6.1 | + 0.5 % |

Unaudited figures

At the end of Q1 2012, **ACTIA GROUP** had achieved turnover of € 75.5 million representing a significant improvement of 21.8 % as compared to Q1 2011 thanks to continued growth in the **Automotive** Division.

Over the quarter the turnover achieved by the overseas subsidiaries progressed by 14.4 % to reach 40.1 % of the total business.

The **Automotive** Division, which represents almost 91.9 % of the Group's business, recorded turnover for the quarter of € 69.4 million, up by 24.1 % as compared to 2011. This excellent performance, which is testimony to the success enjoyed by the new generations of ACTIA products around the world, must also be put into perspective by taking into account:

- A favourable basis for comparison with the first quarter 2011 that included production delays caused by the events in Tunisia,
- The accounting for an exceptional item in the quarter linked to the supply of materials for the account of one of the Group's customers that had no bearing on the results and was undertaken in the context of a service agreement.

Growth in the business of the **Automotive** Division, adjusted for these two exceptional items, came in at 9.5 %.

Key figures

Turnover: € 300 million
2,700 employees of whom
520 engineers & technicians
15 countries
55 % of revenues are
generated outside France

ABOUT ACTIA®

ACTIA® is an international Group based in Toulouse specialising in high added value on-board electronics systems for the automotive and telecommunications markets.

Thanks to a customer oriented strategy based on quality and innovation the Group today is a leader in its core business of vehicles produced in small and medium sized production runs. From components to systems and from systems to networks, ACTIA GROUP takes an integrated and differentiated approach to meet the new challenges posed by mobility that are safety, the environment and connectivity.

The **Telecommunications** Division generated turnover of € 6.1 million, an almost flat performance (+ 0.5 %) as compared to Q1 2011 and in line with expectations.

Outlook reconfirmed

The Group reconfirms a growth target for sales of between 5 and 8 % based on the adjusted 2011 turnover figure of € 278.5 million (excluding exceptional revenue items). This forecast nevertheless continues to depend on the economic situation remaining stable.

PRESS CONTACTS

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Next press release:

Q2 2012 turnover

Thursday 2 August 2012

To be released before the opening of the Paris stock
exchange at 7 am

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