



PRESS RELEASE

Half year results 2011: A return to profit Positive outlook confirmed

About ACTIA GROUP

A Toulouse based group with global presence, ACTIA is specialised in high added value electronic equipment, destined for the buoyant vehicle and telecommunications markets.

With a strategy based on innovation, quality and competitiveness, the Group is today a leader in automobile diagnostics, in on-board systems for the niche markets for vehicles with small and medium sized production runs (buses, coaches, HGV's and specialist vehicles...) as well as in hertzian transmission.

As at 30/06/11, ACTIA GROUP employed more than 2,700 people in a total of 15 countries, of whom more than 500 in R&D. More than 55 % of its revenues are generated outside France.

Find and receive any information about the Group by registering at:
www.actiagroup.com

Number of shares: 20,099,941
NYSE Euronext C
ISIN FR0000076655
Mnemonic: ATI
Reuters: MRSP.PA
Bloomberg: AIELF:FP

(In € millions)	30/06/11	30/06/10
Turnover	143.4	118.0
EBITDA ⁽¹⁾	11.3	3.7
Operating profit	7.2	(1.0)
Financing costs	(1.7)	(0.9)
Net profit	3.6	(4.3)
Group share of net profit	3.4	(4.1)
Debt / shareholders' funds	110 %	126 %

(1) EBITDA: net profit for the period + Corporate Tax + financing costs – other interest and income from the sale of securities + provisions for depreciation and with the Research Tax Credit accounted for as a subsidy

Audited figures

Turnover up by 21.6 %

In the first half of 2011 **ACTIA GROUP** turnover is up by 21.6 % due to the improved performance of both of the Group's divisions:

✓ Turnover for the **AUTOMOTIVE** division reached € 127.6 million, an increase of 23.4 %, thanks to new products coming fully on stream and recovery in the Group's major markets

✓ The return to growth in the second quarter for the **TELECOMMUNICATIONS** division, which was due to the delivery of ground stations and recovery in the market for Broadcasting, accounts for the half-yearly turnover of € 15.8 million, an improvement of 9.1 %.



A return to profit

ACTIA GROUP achieved EBITDA of € 11.3 million compared to € 3.7 million as at 30 June 2010, and operating profit of € 7.2 million as opposed to an operating loss of € (1.0) million for the first half 2010. This distinct improvement was due to:

✓ The dynamism of the **AUTOMOTIVE** division, which continued to reinforce its profitability while reaping the first benefits of the ongoing strategy of innovation and optimal allocation of resources. Operating profit therefore reached € 7.6 million as compared to € 3.1 million for the same period of the previous year.

✓ Recovery in the **TELECOMMUNICATIONS** division, which finished the half-year with an operating profit close to zero.

After taking into account financing costs of € 1.7 million and taxation of € 1.9 million arising from the results of the overseas subsidiaries for the period, net profit for the first half 2011 comes in at € 3.6 million as compared to a loss of € (4.3) million for the first half 2010.

Positive outlook confirmed

The **AUTOMOTIVE** division, which represented 88.9 % of total Group revenues for the first half 2011, up from 87.7 % for the first half 2010, is expected to continue with profitable growth, particularly in Diagnostics and On-board Systems.

The **TELECOMMUNICATIONS** division is expected to return to profit with the ongoing recovery of the business.

In view of these positive trends, the Group reconfirms the annual turnover target for the full year of € 285 million, an improvement of 15 %. The Group intends to pursue this improvement in its profitability by continuing to reduce borrowing in order to achieve an optimal balance sheet.

“The positive results for the first half 2011 are the first fruits borne by our determination and perseverance to pursue our ongoing strategy of quality, innovation and optimal allocation of resources. We intend to continue the trend by leveraging our strong international sales and our ability to develop the products of tomorrow.” declared Christian DESMOULINS, Chairman of the Board of Directors.

Press contacts

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Next press release

Q3 turnover, Tuesday 15th November 2011

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