



**PRESS  
RELEASE**

**2015 Turnover: €381.5 million + 12.2%**

**Q4 growth + 17.9%**

| Consolidated turnover in € millions | 2015         | 2014         | Var.           |
|-------------------------------------|--------------|--------------|----------------|
| Q1                                  | 86.8         | 76.7         | + 13.1%        |
| Q2                                  | 96.3         | 87.1         | + 10.5%        |
| Q3                                  | 89.1         | 83.3         | + 6.9%         |
| Q4                                  | 109.4        | 92.8         | +17.9%         |
| Of which; Automotive                | 99.5         | 84.0         | + 18.4%        |
| Telecommunications                  | 9.8          | 8.7          | + 12.8%        |
| <b>Total</b>                        | <b>381.5</b> | <b>339.9</b> | <b>+ 12.2%</b> |
| Of which; Automotive                | 348.1        | 300.7        | + 15.7%        |
| Telecommunications                  | 33.3         | 39.1         | - 14.8%        |

Unaudited figures



*“The year on year improvement in our business, in excess of the objective, is proof of the effectiveness of our strategy of international growth based on the buoyant market for on-board electronic systems used in transport and for the environment. The positive outlook for our order book means that we can expect further growth for the business in 2016”,* says Jean-Louis Pech, Chairman of the Management Board.

In the fourth quarter 2015, ACTIA Group achieved turnover of €109.4 million, an improvement of 17.9% over the same period in 2014.

Over the full 2015 year, sales amounted to €381.5 million, an increase of 12.2% compared to 2014, thus exceeding the objective of 10% announced by the Group. International customers represented 66.9% of turnover.

Growth in the fourth quarter was driven by both the Group’s business divisions, namely Automotive and Telecommunications.

**The Automotive Division** (91.2% of total turnover) achieved turnover in the final quarter of €99.5 million, an increase of 18.4% compared to the same period in the previous year.

**Key figures**

2015 Turnover:

€381 million

3,000 employees  
*including 750 engineers & technicians*

15 countries

67% of revenue generated outside France

**ABOUT ACTIA®**

*ACTIA® is an international group based in Toulouse, which specialises in high added value, electronic on-board systems for the vehicle and telecommunications markets.*

Find and receive any information about the Group by registering at:  
[www.actiagroup.com](http://www.actiagroup.com)

Number of shares: 20,099,941  
NYSE Euronext C  
ISIN FR0000076655  
Mnemonic: ATI  
Reuters: MRSP.PA  
Bloomberg: AIELF:FP

ENT PEA-PME 150  
CAC PME  
CAC Small  
CAC Mid & Small  
CAC Industrials  
CAC EL.&EL.EQ.  
GAÏA Index

Following a stable first half, the Diagnostics and Technical Inspection businesses enjoyed a dynamic fourth quarter, in large part due to the surge in orders taken during the EQUIP AUTO Trade Fair held in October and the positive trend for international sales.

Driven by multi-year ongoing contracts, sales of telematic boxes continued to enjoy strong growth in the fourth quarter for premium lightweight vehicles and also pursued a positive trend for trucks and buses. In line with the previously established timetable, the production of engine blocks for the Bolloré BlueCar continued to gather speed throughout the year with further specific developments in the area of electric buses. As a customer, the business with Bolloré saw an increase of 29.2% over the full year. Finally, the project conducted for Gruau electric utility vehicles, which started at the beginning of the year, continued as planned with the delivery of the first prototypes.

Across the full 2015 year, turnover for the Automotive Division reached €348.1 million, a rise of 15.7%.

**The Telecommunications Division** (8.7% of total turnover) recorded turnover in the fourth quarter of €9.8 million, an improvement of 12.8% over the same period in 2014. The return to a more normal like-for-like basis of comparison in the final quarter (non-recurrent income in the first three quarters of 2014) explains the renewed growth towards the end of the year.

In 2015, the Telecommunications Division achieved turnover of €33.3 million, a decrease of 14.8%, but with steady and regular billings thanks to multi-year contracts in the areas of ground stations and energy.

#### **Positive outlook**

Despite the adverse effect of the Euro / Dollar exchange rate on purchasing and an unfavourable basis of comparison due to the non-recurrent income enjoyed in 2014, the business dynamic has enabled ACTIA Group to successfully the 2015 results, which are comparable to those for the 2014 Financial Year.

Given the momentum in the Automotive Division and the recovery in the Telecommunications Division, the Group expects further growth in 2016.

**Next Press Release**

**2015 Annual Results**

**Thursday 31 March 2016**

To be released prior to opening of the Paris Stock Exchange at 7 am

**PRESS  
CONTACTS**

#### **ACTIA Group**

Catherine Mallet

Tel: +33 (0)561 176198

contact@actiagroup.com

#### **CAP VALUE**

Financial Communications

Gilles Broquelet

Edouard Miffre

Tel: +33 (0)180 815000

gbroquelet@capvalue.fr

emiffre@capvalue.fr