



ACTIA® Press Release

Toulouse, 12 February 2015, 7 am

**2014 Turnover up by 11.9 %
to reach € 339.9 million
Positive outlook for 2015**

Consolidated turnover in € millions	2014	2013	Var.
Q1	76.7	67.0	+ 14.5 %
Q2	87.1	78.7	+ 10.7 %
Q3	83.3	72.0	+ 15.7 %
Q4	92.8	86.0	+ 7.9 %
Of which: Automotive	84.0	74.7	+ 12.5 %
Telecommunications	8.7	11.2	- 22.4 %
Total	339.9	303.7	+ 11.9 %
Of which: Automotive	300.7	270.2	+ 11.3 %
Telecommunications	39.1	33.3	+ 17.3 %

Unaudited figures



“The record levels achieved by the business in 2014 were the fruit of our continuous efforts in terms of competitiveness and quality, as well as our long term vision of innovation, which remains the driver of differentiation in the Automotive and Telecommunications markets. Looking at the order book, we are confident of our ability to generate further growth for the business in 2015”. Declares Jean-Louis Pech, Chairman of the Board of Directors.

In Q4 2014, ACTIA Group achieved turnover of € 92.8 million, up by 7.9 % as compared to Q4 of the previous year.

For the full 2014 financial year, sales rose to € 339.9 million, an improvement of 11.9 % over 2013.

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Key figures

2014 Turnover:
€ 340 million
2,750 employees of whom
600 engineers & technicians
15 countries
62 % of turnover generated
outside France

ABOUT ACTIA®

ACTIA® is an international group based in Toulouse that specialises in high added value electronic on-board systems for vehicles and the telecommunications market.

Find and register to receive information about the Group on:

www.actiagroup.com

Number of shares: 20,099,941
NYSE Euronext C
ISIN FR0000076655
Mnemonic: ATI
Reuters: MRSP.PA
Bloomberg: AIELF:FP

ENT PEA-PME 150
CAC Small
CAC PME
CAC Mid & Small
CAC Industrials
CAC EL.&EL.EQ.

The **Automotive Division** recorded quarterly turnover of € 84.0 million, an increase of 12.5 % as compared to Q4 2013. This performance was driven by very positive trends for telematic products in the heavy goods vehicles segment and their first deployments for premium lightweight vehicles. On-board systems for electric cars also confirmed their considerable potential.

As a result, sales for the Automotive Division for the full 2014 year reached € 300.7 million, an improvement of 11.3 % when compared to 2013. This division now represents 88.5 % of the Group's total business.

As expected for Q4, the **Telecommunications Division** produced turnover of just € 8.7 million, a decrease of 22.4 %. An increase in the number of invoices raised in Q4 2013 creates an unfavourable basis for comparison distorting the reality of a more even spread for the Telecommunications business across the full 2014 year.

The cumulative turnover figure for this division for 2014 reached € 39.1 million, up by 17.3 % thanks to exceptional billings for military procurement and a recovery in the market for telecommunications networks equipment.

The Telecommunications Division now represents 11.5 % of the total business.

Outlook

The performance of the business over the second half 2014 should enable the Group to consolidate the improvements in profitability, which were achieved in the first half, across the full 2014 year.

Furthermore, given the positive outlook for the order book, the Group expects to enjoy further growth in the 2015 financial year.

Next press release:

2014 Annual Results

Wednesday 25 March 2015

For release prior to opening of the Paris Stock Exchange at 7 am

PRESS CONTACTS

ACTIA Group

Catherine Mallet

Tel: +33 (0)561 176198

contact@actiagroup.com

CAP VALUE

Financial Communications

Gilles Broquelet

Edouard Miffre

Tel: +33 (0)180 815000

emiffre@capvalue.fr

gbroquelet@capvalue.fr