



PRESS RELEASE

ACTIA® Press Release

Toulouse, 13 February 2013, 7 am

2012 turnover € 289.1

Consolidated turnover in € millions	2012	2011	Var.
1 st quarter	75.5	62.0	+ 21.8 %
2 nd quarter	70.2	81.4	- 13.8 %
3 rd quarter	64.4	71.5	- 9.9 %
4 th quarter	79.0	85.5	- 7.6 %
<i>Of which; Automotive</i>	68.9	73.2	- 5.8 %
<i>Telecommunications</i>	10.0	12.3	- 18.3 %
TOTAL	289.1	300.4	-3.8 %
<i>Of which; Automotive</i>	259.3	264.3	-1.9 %
<i>Telecommunications</i>	29.8	36.0	- 17.4 %

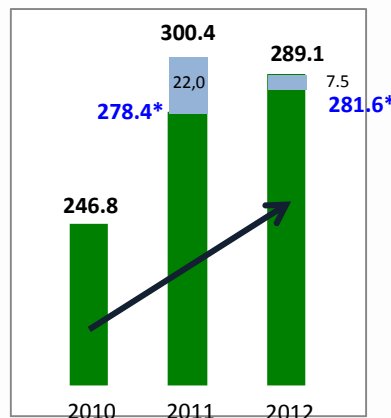
Unaudited figures

2012 adjusted turnover up by 1.2 %

In 2012, ACTIA GROUP achieved turnover of € 289.1 million, very close to the stated annual objective of € 290 million.

The results for the year include € 7.5 million of exceptional revenues for the distribution of supplies on behalf of a customer to its network. This had no impact on the final figures. In 2011, these purchases / onward sales represented € 22 million.

Therefore, excluding exceptional deliveries, 2012 turnover reached € 281.6 million, up by 1.2 % as compared with the 2011 figure, which was € 278.4 million.



Consolidated turnover in € millions

■ Exceptional items

• Turnover adjusted for exceptional items

Key figures

2012 turnover: € 289.1

2,700 employees
including 520 engineers & technicians

15 countries

55 % of revenues generated outside France

ABOUT ACTIA®

ACTIA® is an international group based in Toulouse, and specialising in high added value, on-board electronic systems for the automobile and telecommunications markets.

Due to its strategy, which is based on quality and innovation and is resolutely customer focused, the Group is currently the leader in its core business for vehicles manufactured in small and medium sized production runs. From components to systems and systems to networks, ACTIA GROUP takes an integrated and differentiated approach towards meeting the challenges of mobility, which are safety, the environment and connectivity.

In Q4 2012, ACTIA GROUP turnover reached € 79.0 million, down by 7.6 % as compared to a particularly dynamic Q4 in 2011.

Over the period, the Automotive Division finished down by 5.8 %. Excluding exceptional deliveries, quarterly turnover for the division was up by 3.0 %.

As for the Telecommunications Division, it contracted by 18.3 %.

For the full 2012 year, sales in the Automotive Division, which represent 90 % of the Group's total revenues, were down by 1.9 % as compared to 2011, but improved by 3.9 % excluding exceptional deliveries.

The business was mainly driven forward by:

- Equipment for the electric Bluecar vehicles for the Bolloré Group,
- The development of solutions for "smart garages",
- The deployment of solutions for modular architecture for buses.

Annual turnover for the Telecommunications Division declined by 17.4 % as compared to 2011 mainly because of a reduction in orders for the defence market and the upsets caused by the arrival of the 4th mobile telephone operator in France.

The revenues generated internationally by the subsidiaries came to a total of € 130.5 million, equivalent to 45.1 % of the total business in 2012. This represented a slight decrease of 3 %, thanks to a good Q4, especially in Germany and Mexico.

Outlook

Against a backdrop that remains complex, ACTIA GROUP has decided to exercise caution and has set itself the objective of achieving the same level of turnover in 2013 as in 2012.

Next press release:

2012 Annual Results

Thursday 28 March 2013

To be released before opening of the Paris stock exchange at 7 am

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Number of shares: 20,099,941
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