



## PRESS RELEASE

## 2008 turnover: + 4.2 % at €261.3 million

Consolidated turnover €millions	2008	2007	Var.
Q1	60.9	54.1	+ 12.5 %
Q2	71.4	65.0	+ 9.9 %
Q3	59.7	58.4	+ 2.3 %
Q4	69.3	73.1	<5.3> %
Of which: Automotive	52.6	59.7	<11.8> %
Telecommunications	16.6	13.4	+ 23.9 %
<b>ANNUAL TOTAL</b>	<b>261.3</b>	<b>250.6</b>	<b>+ 4.2 %</b>
Of which: Automotive	219.0	211.3	+ 3.6 %
Telecommunications	42.2	39.3	+ 7.5 %

Audited figures

**ACTIA GROUP** achieved turnover of €261.3 million in 2008, ahead of the objective of €255 million, and delivered growth of 4.2 % in comparison to 2007. The deterioration in the economic climate was nevertheless a negative influence on the Group's performance.

Thus the consolidated turnover figure for Q4 comes in at €69.3 million, down by 5.3 % in comparison with Q4 2007 due to the global crisis and a reduced contribution from overseas subsidiaries (35.7 % of total turnover as compared to 39.0 % in Q4 2007).

Against the backdrop of a highly volatile international environment, the **Automotive division** has felt the first effects of the slowdown in sales of transport vehicles with turnover of €52.6 million in Q4 2008, a decline of 11.8 %. However, the diversification of the company into aeronautics, railways and technical inspection has helped to limit the downturn in business.

#### About ACTIA GROUP

ACTIA GROUP, a Toulouse based Group with global presence, is specialised in high added value electronic equipment, destined for the buoyant vehicle and telecommunications markets. With a strategy based on innovation, quality and competitiveness, the Group is today a leader in automobile diagnostics, in on-board systems for the niche markets of vehicles with small or medium sized production runs (buses, coaches, HGV's, specialist vehicles...) as well as in hertzian transmission.

As at 30/06/2008, ACTIA GROUP employed more than 2,400 people across 15 countries, with more than 460 in R&D and earned more than 55 % of its revenues outside France..

To find and receive all the information about the Group, register at:

[www.actiagroup.com](http://www.actiagroup.com)

Shares: 20,099,941  
NYSE Euronext C  
ISIN: FR0000076655  
Mnemonic: ATI  
Reuters: MRSP.PA  
Bloomberg: AIELF: FP



The **Telecommunications division**, on the contrary, enjoyed strong growth during the same period (+ 23.9 %) and this was in spite of a failed customer in the area of digital radio. This performance is mainly due to:

- A greater concentration of sales in Q4 2008 which accounted for 39.3 % of annual turnover for the division, as compared to 34.1 % during the same period in 2007.
- An acceleration in the sales of TNT transmitters in the context of the French policy of achieving full coverage of the country by 2011.

### **Outlook**

Greater emphasis has been placed on the diversification of our businesses and this process will be further pursued in 2009. In the context of an unprecedented crisis, ACTIA GROUP continues to enjoy the full confidence of its financial partners.

Its business model, which is founded on long term partnerships with customers, strong diversification across sectors and the spreading of customer risk, will continue to ensure the Group's future.

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**Next press release :**

**2008 Annual Results**

**Tuesday 31<sup>st</sup> March 2009**

At 7 am prior to the opening of the Paris stock exchange