



PRESS RELEASE

Q2 2016 consolidated revenue

Toulouse, 3 August 2016, 7:00 a.m.

In € millions	2016*	2015	Change
1st quarter	105.5	86.8	+21.6%
2nd quarter	116.2	96.3	+20.7%
o.w. Automotive	105.8	88.2	+20.0%
o.w. Telecommunications	10.4	8.1	+28.8%
1st half	221.8	183.0	+21.2%
o.w. Automotive	200.1	166.1	+20.5%
o.w. Telecommunications	21.6	16.9	+28.1%

*The audit of data is in progress

Revenue for the 2016 2nd quarter reached €116.2 million, up 20.7% from last year's same period.

Sales in France generated revenue of €54.4 million (46.8% of Group revenue). Sales from international subsidiaries amounted to €61.8 million (53.2% of Group revenue), up 11.7%.

The **Automotive business** (91.0% of Group revenue) grew 20.0%, bolstered by continuing sales for telematic portals for premium brand light vehicles combined with positive commercial momentum for electrical engines for light vehicles.

The **Telecommunications business** (8.9% of Group revenue) achieved growth of 28.8%. This increase was primarily in the satellite earth stations segment and driven by the successful offering for the deployment of the 4G network. This year it will be largely concentrated in the 1st half.

Overall, the 2016 1st half delivered a record performance with revenue of €221.8 million, up 21.2%. On this basis, ACTIA has raised its initial annual guidance for growth from 5% to at least 10%. This revised guidance takes into account the improved momentum for the telecommunications business in the 1st half plus a solid trend for orders in the automotive segment, to be confirmed by year end. At this stage, continuing to apply strict internal cost control measures, the Group's target for a stable operating margin for the full year has been maintained.

CONTACTS:

ACTIA - Catherine Mallet - Tel.: +33 (0)5 61 17 61 98 - contact@actiagroup.com

CALYPTUS - Marie Calleux - Tel.: +33 (0)1 53 65 68 68 - actia@calyptus.net

Complete information on the ACTIA Group is available at www.actia.com

ABOUT ACTIA

ACTIA Group is a family-owned, intermediate-sized international company created in 1986 with its head office in France. Its family ownership structure guarantees the Group's sustainability and independence, with an entrepreneurial drive that is constantly renewed. ACTIA is specialized in designing and manufacturing electronic equipment and solutions for systems management in a number of particularly demanding sectors: automotive, railway, aeronautics, space and defense, energy and telecommunications.

ACTIA's commitments are exemplified by ambitious Group targets in addressing major social priorities: mobility, connectivity, safety and environment. Its control over the production and design of ACTIA brand products constitutes a genuine guarantee for quality. This focus on quality is shared by all Group employees and supported by a fully certified environment.

Key figures:

- 2015 consolidated revenue: 381.2 million.
- 3,000 employees worldwide including 750 engineers and technicians.
- 28 companies in 15 different countries
- 12% to 14% of annual revenue invested each year in R&D.

Stock exchange:

- Euronext Paris - Compartment C
- ISIN FR0000076655 – Ticker: ATI
- Reuters: MRSP.PA – Bloomberg: AIELF: FP
- Indexes: ENT PEA-PME150 – CAC PME – CAC Small – CAC Mid & Small – CAC Industrials – CAC EL.&EL.EQ – GAIA Index.

